



GTL Document Date: Jan 31, 2019 (R51)

GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

GTL's IT70 Professional Service Schedule FSC GROUP Class 70 COMMODITY: Information Technology Supplies  
FSC CLASS/PRODUCT CODE(S): 7010 STANDARD INDUSTRY GROUP: 70

Contract number: 47QTCA19D004R

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

Contract period: January 23, 2019 through January 22, 2024

Government Training LLC  
1091 Greenwillow Drive  
Saint Marys, GA 31558-4147  
DUNS: 964290881 CAGE Code: 5RGM5  
Don W Dickson, VP  
[don.dickson@governmenttraininginc.com](mailto:don.dickson@governmenttraininginc.com)  
P: 301-455-5633 F: 941-870-9651

Contractor's internet address/web site where schedule information can be found: [www.governmenttraininginc.com](http://www.governmenttraininginc.com)

Business size: Small

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

132-50  
132-51

1b. Identification of the lowest priced model number and lowest unit price: See attached pricing..

1c. Labor Category Descriptions

- **Business Systems Analyst** - Works with all phases of information systems analysis while considering the business implications of the application of technology to the current and future environment. Duties may include: develop technical standards and policies to meet the needs of the customers; documentation of business requirements; ensure systems analysis procedures and practices are identified and implemented; provide leadership in the development of strategic plans; promote the utilization of technical services to resolve business problems; manage customer expectations; QA/testing responsibility.

*Minimum Education - Bachelor Degree, four years of specialized experience may be substituted for bachelor's degree*

- **Business Planning & Analysis** - Responsible primarily for supporting and maintaining a sustained engagement and service management relationship with the principal customers and stakeholders of IT and application services to promote strategic and tactical planning, needs and business case assessments of proposed IT initiatives, partnerships and university relations, proactive communications, measurable progress and improvements, and overall service excellence. Specific roles in support of these overall job family responsibilities provide focused attention to campus, business, and service delivery expectations management primarily from two related position types: (1) business/systems analysis, research, and coordination, and (2) service performance analysis and management.



Minimum Education - Bachelor Degree, four years of specialized experience may be substituted for bachelor's degree

- **Customer Support Technician** - Responds to user queries, answers questions, and resolves hardware and software problems in a multiple platform environment. Uses software packages, reference manuals, internal technical support, and vendor support services to diagnose or identify problems and determine solutions.

Minimum Education - Bachelor Degree, four years of specialized experience may be substituted for bachelor's degree

- **eLearning Content Design Engineer- Responsibilities** focus on developing and editing online learning materials and content. This can include assessing learning needs and the audience, and analyzing existing instructional materials. They develop and **design** online materials such as lesson plans, lesson content, learning objectives and assessment tools.

Minimum Education - Bachelor Degree, four years of specialized experience may be substituted for bachelor's degree

- **Instructional Systems Designer- Instructional Designer Responsibilities.** Include: Creating engaging learning activities and compelling course content. Working with subject matter experts and identifying target audience's training needs.

Minimum Education - Bachelor Degree, four years of specialized experience may be substituted for bachelor's degree

- **Project Manager** - Manages plans, organizes and controls all operations and activities of IT projects at varying levels of scope and complexity. Duties include: manage projects of varying size and complexity; may oversee multiple projects to ensure proper management; create and maintain project plans; ensure that users and project team members roles and responsibilities are defined; coordinate and monitor activities to ensure project is completed on time and within budget; ensures that user requirements, deliverables and approvals are defined and documented; communicate project status; promote use of PMI best practices; ensure the delivery of a product that meets user requirements.

**Minimum Education** - Bachelor Degree, four years of specialized experience may be substituted for bachelor's degree

- **IT Security SME/Trainer (IT or IT Security, Test Prep, Certification)** - Provides classroom and individual user training on various applications; trains IT staff on emerging technologies; may develop curriculum and instructional design, including development of teaching aids (training manuals, multimedia visual aids, computer-based training and reference materials). Serves as SME for IT Security and Network Security training and analysis.

Minimum Education - Bachelor Degree, four years of specialized experience may be substituted for bachelor's degree

- **Curriculum Analysis and Development** - Designs and develops curriculum content, training materials, training modules, teaching aids, and manages all aspects of curriculum development programs to include, but not limited to: technical skills, management and leadership development. This individual will develop curriculum to be used by the training facilitators and / or instructors and training participants.

Minimum Education - Bachelor Degree, four years of specialized experience may be substituted for bachelor's degree

2. Maximum order. \$500,000

3. Minimum order. \$100.00

4. Geographic coverage. 50 United States; District of Columbia; Puerto Rico

5. Point(s) of production.

1091 Greenwillow Drive

Saint Marys, GA 31558-4147



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6. Discount from list prices or statement of net price. Net prices set forth in pricing tables.
7. Quantity discounts.  
SIN 132-51 Rates: 1% additional discount to GSA when Greater than 4% or 5% on respective Labor Rates for Task Orders (TOs) greater than \$250k per each TO;  
SIN 132-50 (Training Courses): 1% Additional discount to GSA when a NON-IT Security Training Course for Task Orders (TO)s are Greater than \$250K and/or 1% Additional discount to GSA when an IT Security Training TO is process. Or any combination TO that is valued at \$250k or Greater.
8. Prompt payment terms.  
1 % if Payment is made within 10 days  
Net 30
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign items (list items by country of origin). None
- 11a. Time of delivery. (Contractor insert number of days.) As negotiated with ordering activity.
- 11b. Expedited Delivery. As negotiated with ordering activity.
- 11c. Overnight and 2-day delivery. As negotiated with ordering activity.
- 11d. Urgent Requirements. As negotiated with ordering activity.
12. F.O.B. point(s). Destination
- 13a. Ordering address  
1091 Greenwillow Drive  
Saint Marys, GA 31558-4147
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address  
1091 Greenwillow Drive  
Saint Marys, GA 31558-4147
15. Warranty provision. None
16. Export packing charges, if applicable. Not applicable.
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).  
None
18. Terms and conditions of rental, maintenance, and repair (if applicable). Not applicable.
19. Terms and conditions of installation (if applicable). Not applicable.
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not applicable.
- 20a. Terms and conditions for any other services (if applicable). Not applicable.
21. List of service and distribution points (if applicable). Not applicable.



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22. List of participating dealers (if applicable). Not applicable.

23. Preventive maintenance (if applicable). Not applicable.

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not applicable.

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). [www.governmenttraininginc.com](http://www.governmenttraininginc.com)

25. Data Universal Number System (DUNS) number. 964290881

26. Contractor is current at [www.sam.gov](http://www.sam.gov).

RATE SCHEDULE

SIN	Service	Hourly GSA Rate
132-51	Business Systems Analyst	\$133.68
132-51	Business Planning and Analysis	\$133.68
132-51	Customer Support Technician	\$48.18
132-51	e-Learning Content Design Engineer	\$77.20
132-51	Instructional Systems Designer	\$105.11
132-51	Project Manager	\$157.62
132-51	IT Security SME/Trainer (IT or IT Security, Test Prep, Certification)	\$153.01
132-51	Curriculum Analysis – Development	\$149.65

SIN Proposed	COURSE TITLE	Course Length # of DAYS	Minimum Participants	Maximum Participants	PRICE OFFERED TO GSA (including IFF)
	<b>MICROSOFT OFFICE</b>				
132-50	ACCESS BASIC	1	1	25	\$3,601.26
132-50	ACCESS ADVANCED	2	1	25	\$7,202.52
132-50	EXCEL BASIC	1	1	25	\$3,601.26
132-50	EXCEL INTERMEDIATE	1	1	25	\$3,601.26
132-50	EXCEL ADVANCED	1	1	25	\$3,601.26
132-50	EXCEL 2016 ADVANCED DATA ANALYSIS TOOLS: PIVOT TABLES AND POWERPIVOT	1	1	25	\$3,601.26
132-50	EXCEL VBA	1	1	25	\$3,601.26
132-50	MAXIMIZING PIVOT TABLE IN EXCEL	1	1	25	\$3,601.26
132-50	INFOPATH	1	1	25	\$3,601.26
132-50	OFFICE 365: WEB APPS WITH SKYPE FOR BUSINESS	1	1	25	\$3,601.26
132-50	ONENOTE	1	1	25	\$3,601.26
132-50	OUTLOOK (ALL LEVELS)	1	1	25	\$3,601.26
132-50	OUTLOOK BUSINESS CONTACT MANAGER	1	1	25	\$3,601.26
132-50	POWERPOINT BASIC	1	1	25	\$3,601.26
132-50	POWERPOINT ADVANCED	1	1	25	\$3,601.26
132-50	PROJECT	2	1	25	\$7,202.52
132-50	PUBLISHER	1	1	25	\$3,601.26
132-50	VISIO	2	1	25	\$7,202.52
132-50	WORD BASIC	1	1	25	\$3,601.26
132-50	WORD INTERMEDIATE	1	1	25	\$3,601.26
132-50	WORD ADVANCED	1	1	25	\$3,601.26
132-50	WORD 2013: TRANSITION FROM WORDPERFECT	1	1	25	\$3,601.26
132-50	OFFICE 2016: TRANSITION FROM 2010	1	1	25	\$3,601.26
132-50	SHAREPOINT FOUNDATIONS SITE USER	1	1	25	\$3,601.26
132-50	SHAREPOINT FOUNDATIONS POWER USER	2	1	25	\$7,202.52
132-50	COMPTIA A+ COMPREHENSIVE EXAM 220-901 AND 902	5	1	25	\$18,040.50
132-50	COMPTIA NETWORK+ CERTIFICATION EXAM N10-006	5	1	25	\$18,040.50
132-50	COMPTIA SECURITY+ EXAM SYO-501	5	1	25	\$18,040.50



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132-50	COMPTIA ADVANCED SECURITY PRACTITIONER (CASP) EXAM CAS-002	5	1	25	\$18,040.50
132-50	COMPTIA CYBERSECURITY ANALYST (CSA+)	5	1	25	\$18,040.50
132-50	COMPTIA PROJECT+	5	1	25	\$18,040.50
	<b>WINDOWS OPERATING SYSTEMS</b>				
132-50	PLANNING/MANAGING WINDOWS 7 DESKTOP DEPLOYMENTS & ENVIRONMENTS	5	1	25	\$18,040.50
132-50	CONFIGURING WINDOWS 8.1	3	1	25	\$10,824.30
132-50	SUPPORTING WINDOWS 8.1	3	1	25	\$10,824.30
132-50	IMPLEMENTING AND MANAGING WINDOWS 10	5	1	25	\$18,040.50
132-50	DEPLOYING AND MANAGING WINDOWS 10 USING ENTERPRISE SERVICES	5	1	25	\$18,040.50
132-50	SUPPORTING AND TROUBLESHOOTING WINDOWS 10 IN THE ENTERPRISE	5	1	25	\$18,040.50
132-50	DEPLOYING WINDOWS DESKTOPS AND ENTERPRISE APPLICATIONS	5	1	25	\$18,040.50
132-50	INSTALLING AND CONFIGURING WINDOWS 10	5	1	25	\$18,040.50
132-50	ADMINISTERING AND MAINTAINING WINDOWS 7	5	1	25	\$18,040.50
	<b>MICROSFT WINDOWS SERVER</b>				
132-50	AUTOMATING ADMINISTRATION WITH WINDOWS POWERSHELL	5	1	25	\$18,182.20
132-50	ADVANCED AUTOMATED ADMINISTRATION WITH WINDOWS POWERSHELL®	3	1	25	\$10,909.32
132-50	ACTIVE DIRECTORY SERVICES WITH WINDOWS SERVER 2012	5	1	25	\$18,182.20
132-50	PLANNING FOR AND MANAGING DEVICES IN THE ENTERPRISE: ENTERPRISE MOBILITY SUITE (EMS) AND ON-PREMISES TOOLS	5	1	25	\$18,182.20
132-50	INSTALLING AND CONFIGURING WINDOWS SERVER 2012	5	1	25	\$18,182.20
132-50	ADMINISTERING WINDOWS SERVER 2012	5	1	25	\$18,182.20
132-50	CONFIGURING ADVANCED WINDOWS SERVER 2012 SERVICES	5	1	25	\$18,182.20
132-50	DESIGNING AND IMPLEMENTING A SERVER INFRASTRUCTURE	5	1	25	\$18,182.20
132-50	IMPLEMENTING AN ADVANCED SERVER INFRASTRUCTURE	5	1	25	\$18,182.20
132-50	IMPLEMENTING A DESKTOP INFRASTRUCTURE	5	1	25	\$18,182.20
132-50	IMPLEMENTING DESKTOP APPLICATION ENVIRONMENTS	5	1	25	\$18,182.20
132-50	UPGRADING YOUR SKILLS TO MCSA WINDOWS SERVER 2012	5	1	25	\$18,182.20
132-50	INSTALLATION, STORAGE, AND COMPUTE WITH WINDOWS SERVER 2016	5	1	25	\$18,182.20
132-50	NETWORKING WITH WINDOWS SERVER 2016	5	1	25	\$18,182.20
132-50	IDENTITY WITH WINDOWS SERVER 2016	5	1	25	\$18,182.20



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132-50	UPGRADING YOUR SKILLS TO MCSA: SERVER 2016	5	1	25	\$18,182.20
132-50	SECURING WINDOWS SERVER 2016	5	1	25	\$18,182.20
132-50	MOBILITY & DEVICES FUNDAMENTALS	3	1	25	\$10,909.32
132-50	DEPLOYING VOICE WORKLOADS FOR SKYPE FOR BUSINESS ONLINE AND SERVER 2015	5	1	25	\$18,182.20
	<b>MICROSOFT AZURE - CLOUD PLATFORM</b>				
132-50	MICROSOFT AZURE FUNDAMENTALS	2	1	25	\$7,603.20
132-50	DEVELOPING MICROSOFT AZURE SOLUTIONS	4	1	25	\$15,206.40
132-50	IMPLEMENTING MICROSOFT INFRASTRUCTURE SOLUTIONS	5	1	25	\$19,008.00
132-50	ENABLING AND MANAGING OFFICE 365	5	1	25	\$19,008.00
132-50	INTEGRATING ON-PREMISES CORE INFRASTRUCTURE WITH MICROSOFT AZURE	3	1	25	\$11,404.80
132-50	INTEGRATING ON-PREMISES IDENTITY INFRASTRUCTURE WITH MICROSOFT AZURE	2	1	25	\$7,603.20
132-50	CLOUD FUNDAMENTALS	3	1	25	\$11,404.80
132-50	DESIGNING AND IMPLEMENTING CLOUD DATA PLATFORM SOLUTIONS	3	1	25	\$11,404.80
	<b>MICROSOFT EXCHANGE SERVER</b>			25	
132-50	CONFIGURING, MANAGING & TROUBLESHOOTING MS EXCHANGE SERVER 2010	5	1	25	\$17,967.20
132-50	CORE SOLUTIONS OF MICROSOFT EXCHANGE SERVER 2013	5	1	25	\$17,967.20
132-50	ADVANCED SOLUTIONS OF MICROSOFT EXCHANGE SERVER 2013	5	1	25	\$17,967.20
132-50	ADMINISTERING MICROSOFT EXCHANGE SERVER 2016	5	1	25	\$17,967.20
132-50	DESIGNING AND DEPLOYING MICROSOFT EXCHANGE SERVER 2016	5	1	25	\$17,967.20
	<b>MICROSOFT SHAREPOINT</b>			25	
132-50	MS SHAREPOINT FOUNDATIONS 2010 (LEVEL 1)	2	1	25	\$7,186.88
132-50	MS SHAREPOINT FOUNDATIONS 2010 (LEVEL 2)	2	1	25	\$7,186.88
132-50	MS SHAREPOINT DESIGNER 2010	2	1	25	\$7,186.88
132-50	PERFORMANCE POINT 2010 DESIGNING & IMPLEMENTING SCORECARDS & DASHBOARDS	2	1	25	\$7,186.88
132-50	MS SHAREPOINT DESIGNER 2013	1	1	25	\$3,593.44
132-50	SHAREPOINT 2013 SITE COLLECTION AND SITE ADMINISTRATION	5	1	25	\$17,967.20
132-50	SHAREPOINT 2013 PERFORMANCEPOINT SERVICES	3	1	25	\$10,780.32
132-50	CORE SOLUTIONS OF MS SHAREPOINT SERVER 2013	5	1	25	\$17,967.20
132-50	ADVANCED SOLUTIONS OF MS SHAREPOINT SERVER 2013	5	1	25	\$17,967.20
132-50	DEVELOPING MS SHAREPOINT SERVER 2013 CORE SOLUTIONS	5	1	25	\$17,967.20

132-50	DEVELOPING MS SHAREPOINT SERVER 2013 ADVANCED SOLUTIONS	5	1	25	\$17,967.20
132-50	SHAREPOINT FOUNDATIONS SITE USER	1	1	25	\$3,593.44
132-50	SHAREPOINT FOUNDATIONS POWER USER	2	1	25	\$7,186.88
132-50	PLANNING AND ADMINISTERING SHAREPOINT 2016	5	1	25	\$17,967.20
132-50	ADVANCED TECHNOLOGIES OF SHAREPOINT 2016	5	1	25	\$17,967.20
132-50	MICROSOFT SHAREPOINT 2016: POWERUSER	2	1	25	\$7,186.88
132-50	MICROSOFT SHAREPOINT 2016: SITE USER	1	1	25	\$3,593.44
	<b>MICROSOFT SQL SERVER</b>				
132-50	QUERYING IN MICROSOFT SQL SERVER	5	1	25	\$17,967.20
132-50	ADMINISTERING MICROSOFT SQL SERVER DATABASES	5	1	25	\$17,967.20
132-50	IMPLEMENTING A DATA WAREHOUSE WITH MS SQL SERVER	5	1	25	\$17,967.20
132-50	DEVELOPING MICROSOFT SQL SERVER DATABASES	5	1	25	\$17,967.20
132-50	DESIGNING DB SOLUTIONS FOR MS SQL SERVER 2012	3	1	25	\$10,780.32
132-50	IMPLEMENTING DATA MODELS AND REPORTS W/ MS SQL SERVER	5	1	25	\$17,967.20
132-50	DESIGNING SELF-SERVICE BUSINESS INTELLIGENCE AND BIG DATA SOLUTIONS	5	1	25	\$17,967.20
132-50	QUICK MICROSOFT SQL SERVER 2012-2014 REPORTING SERVICES	2	1	25	\$7,186.88
132-50	MICROSOFT REPORT BUILDER 3.0 WITH SQL 2008R2 SQL/2012 EXPRESS/SQL 2012	2	1	25	\$7,186.88
132-50	INTRODUCTION TO SQL DATABASES	3	1	25	\$10,780.32
132-50	UPDATING YOUR SKILLS TO SQL SERVER 2016	3	1	25	\$10,780.32
132-50	QUERYING DATA WITH TRANSACT-SQL	5	1	25	\$17,967.20
132-50	DEVELOPING SQL DATABASES	5	1	25	\$17,967.20
132-50	ADMINISTERING A SQL DATABASE INFRASTRUCTURE	5	1	25	\$17,967.20
132-50	PROVISIONING SQL DATABASES	5	1	25	\$17,967.20
132-50	IMPLEMENTING A SQL DATA WAREHOUSE	5	1	25	\$17,967.20
132-50	DEVELOPING SQL DATA MODELS	3	1	25	\$10,780.32
132-50	ANALYZING DATA WITH SQL SERVER REPORTING SERVICES (SSRS)	5	1	25	\$17,967.20
132-50	PERFORMANCE TUNING AND OPTIMIZING SQL DATABASES	4	1	25	\$14,373.76
132-50	MANAGING SQL BUSINESS INTELLIGENCE OPERATIONS	3	1	25	\$10,780.32
132-50	ANALYZING DATA WITH POWER BI	2	1	25	\$7,186.88
132-50	DATA ANALYSIS FUNDAMENTALS USING EXCEL	2	1	25	\$7,186.88
132-50	ANALYZING DATA WITH POWER BI	3	1	25	\$10,780.32
132-50	ANALYZING DATA WITH EXCEL	3	1	25	\$10,780.32



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132-50	MICROSOFT® SQL SERVER® FOR ORACLE DBAS	4	1	25	\$14,373.76
	<b>MICROSOFT SYSTEM CENTER</b>				
132-50	CLOUD AND DATACENTER MONITORING WITH SYSTEM CENTER OPERATIONS MANAGER	5	1	25	\$19,452.66
132-50	IT SERVICE MANAGEMENT WITH SYSTEM CENTER SERVICE MANAGER	5	1	25	\$19,452.66
132-50	INFRASTRUCTURE PROVISIONING WITH SYSTEM CENTER VIRTUAL MACHINE MANAGER	5	1	25	\$19,452.66
132-50	SERVER VIRTUALIZATION WITH WINDOWS SERVER 2012 HYPER-V AND SYSTEM CENTER	5	1	25	\$19,452.66
132-50	MONITORING AND OPERATING A PRIVATE CLOUD	5	1	25	\$19,452.66
132-50	CONFIGURING AND DEPLOYING A PRIVATE CLOUD	5	1	25	\$19,452.66
132-50	ADMINISTERING SYSTEM CENTER CONFIGURATION MANAGER AND INTUNE	5	1	25	\$19,452.66
132-50	ADMINISTERING SYSTEM CENTER CONFIGURATION MANAGER	5	1	25	\$19,452.66
132-50	INTEGRATING MDM AND CLOUD SERVICES WITH SYSTEMS CENTER CONFIGURATION MANAGER	3	1	25	\$11,671.60
	<b>MICROSOFT VISUAL STUDIO</b>				
132-50	SOFTWARE DEVELOPMENT FUNDAMENTALS: MTA EXAM 98-361	3	1	25	\$11,671.60
132-50	WINDOWS DEVELOPMENT FUNDAMENTALS: MTA EXAM 98-362	3	1	25	\$11,671.60
132-50	WEB DEVELOPMENT FUNDAMENTALS: MTA EXAM 98-363	3	1	25	\$11,671.60
132-50	MICROSOFT .NET FUNDAMENTALS: MTA EXAM 98-372	3	1	25	\$11,671.60
132-50	HTML 5 APPLICATION DEVELOPMENT FUNDAMENTALS	3	1	25	\$11,671.60
132-50	INTRODUCTION TO PROGRAMMING	5	1	25	\$19,452.66
132-50	DEVELOPING WINDOWS APPLICATIONS WITH MS VISUAL STUDIO 2010	5	1	25	\$19,452.66
132-50	DEVELOPING ASP.NET MVC 4 WEB APPLICATIONS	5	1	25	\$19,452.66
132-50	DEVELOPING WINDOWS AZURE AND WEB SERVICES	5	1	25	\$19,452.66
132-50	PROGRAMMING IN HTML5 WITH JAVASCRIPT AND CSS3	5	1	25	\$19,452.66
132-50	PROGRAMMING IN C#	5	1	25	\$19,452.66
132-50	DEVELOPING WINDOWS COMMUNICATION FOUNDATION SOLUTIONS WITH MICROSOFT VISUAL STUDIO 2010	3	1	25	\$11,671.60
132-50	DEVELOPING WEB APPLICATIONS WITH MICROSOFT VISUAL STUDIO 2010	5	1	25	\$19,452.66
132-50	DEVELOPING DATA ACCESS SOLUTIONS WITH MICROSOFT VISUAL STUDIO 2010	5	1	25	\$19,452.66
132-50	PROGRAMMING IN C# WITH MICROSOFT VISUAL STUDIO 2010	5	1	25	\$19,452.66
132-50	INTRODUCTION TO WEB DEVELOPMENT WITH MICROSOFT VISUAL STUDIO 2010	5	1	25	\$19,452.66



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132-50	PROGRAMMING IN VISUAL BASIC WITH MICROSOFT VISUAL STUDIO 2010	5	1	25	\$19,452.66
132-50	ESSENTIALS OF DEVELOPING WINDOWS STORE APPS USING HTML5 AND JAVASCRIPT	5	1	25	\$19,452.66
132-50	ADVANCED WINDOWS STORE APP DEVELOPMENT USING HTML5 AND JAVASCRIPT	5	1	25	\$19,452.66
132-50	ADMINISTERING TEAM FOUNDATION SERVER 2010	3	1	25	\$11,671.60
132-50	WINDOWS AZURE SOLUTIONS WITH MICROSOFT VISUAL STUDIO 2010	3	1	25	\$11,671.60
	<b>CISCO</b>				
132-50	INTERCONNECTING CISCO NETWORK DEVICES	5	1	25	\$17,859.70
132-50	INTERCONNECTING CISCO NETWORK DEVICES	5	1	25	\$17,859.70
132-50	ROUTE - IMPLEMENTING CISCO IP ROUTING 2.0	5	1	25	\$17,859.70
132-50	SWITCH - IMPLEMENTING CISCO IP SWITCHED NETWORKS 2.0	5	1	25	\$17,859.70
132-50	TROUBLESHOOTING AND MAINTAINING CISCO IP NETWORKS (TSHOOT) 2.0	5	1	25	\$17,859.70
	<b>SECURITY</b>				
132-50	SECURITY AWARENESS	1	1	25	\$3,876.85
132-50	MALICIOUS SOFTWARE: EFFECTIVE DISCOVERY AND COUNTERMEASURES	1	1	25	\$3,876.85
132-50	EC COUNCIL CERTIFIED ETHICAL HACKER	5	1	25	\$19,384.25
132-50	CISSP-CERTIFIED INFORMATION SYSTEMS SECURITY PROFESSIONAL	5	1	25	\$19,384.25
132-50	CAP: CERTIFIED AUTHORIZATION PROFESSIONAL (ISC2)	4	1	25	\$15,507.40
132-50	EMASS (ENTERPRISE MISSION ASSURANCE SUPPORT SERVICE) DIRECT USER HANDS-ON COURSE	5	1	25	\$19,384.25
132-50	EMASS (ENTERPRISE MISSION ASSURANCE SUPPORT SERVICE) DIRECT USER LECTURE ONLY	3	1	25	\$11,630.55
132-50	FEDERAL RISK MANAGEMENT FRAMEWORK (RMF) IMPLEMENTATION 4.0: DOD/IC EDITION	4	1	25	\$15,507.40
	<b>PROJECT MANAGEMENT INSTITUTE</b>				
132-50	PMP CERTIFICATION PREPARATION	5	1	25	\$19,384.25
132-50	AGILE CERTIFIED PRACTITIONER	3	1	25	\$11,630.55
	<b>ISACA</b>				
132-50	CISA - CERTIFIED INFORMATION SECURITY AUDITOR	5	1	25	\$19,384.25
132-50	CISM - CERTIFIED INFORMATION SECURITY MANAGER	5	1	25	\$19,384.25
	<b>SECURITY PROCESS IMPROVEMENT</b>				
132-50	ITIL® FOUNDATION	3	1	25	\$11,630.55
132-50	LEAN SIX SIGMA: GREEN BELT (OPENSOURCE)	5	1	25	\$19,384.25
132-50	LEAN SIX SIGMA: WHITE BELT (OPEN SOURCE)	1	1	25	\$3,876.85



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132-50	LEAN SIX SIGMA: YELLOW BELT (OPENSOURCE)	3	1	25	\$11,630.55
	<b>ORACLE/LINUX/CITRIX</b>				
132-50	LINUX FUNDAMENTALS	5	1	25	\$17,654.47
132-50	RED HAT ENTERPRISE LINUX SYSTEMS ADMINISTRATION III	4	1	25	\$14,123.58
132-50	ORACLE DB 10G/11G DATABASE: ADMINISTRATION WORKSHOP 1, RELEASE 2	5	1	25	\$17,654.47
132-50	ORACLE DB 10G/11G DATABASE: ADMINISTRATION WORKSHOP 2, RELEASE 2	5	1	25	\$17,654.47
132-50	ORACLE DB 11G: INTRO TO SQL	5	1	25	\$17,654.47
132-50	ORACLE DB 11G: PROGRAMING WITH PL/SQL	5	1	25	\$17,654.47
132-50	ORACLE DB 11G: SQL & PL/SQL FUNDAMENTALS	5	1	25	\$17,654.47
	<b>NON-MICROSOFT</b>				
132-50	JAVA PROGRAMMING FUNDAMENTALS	5	1	25	\$17,654.47
	<b>VMWARE</b>				
132-50	VMWARE ADVANCED 6.0	5	1	25	\$17,654.47
132-50	VSPHERE CONFIGURATION AND MANAGEMENT V6.0	5	1	25	\$17,654.47
	<b>PROFESSIONAL IMPROVEMENT and COMMUNICATION SKILLS for Technology Managers</b>				
132-50	ANGER MANAGEMENT	1	1	25	\$3,615.92
132-50	BUILDING COHESIVE TEAMS	2	1	25	\$7,231.84
132-50	BUSINESS ETHICS	1	1	25	\$3,615.92
132-50	BUSINESS ETIQUETTE	1	1	25	\$3,615.92
132-50	CONFLICT RESOLUTION	1	1	25	\$3,615.92
132-50	CRITICAL ELEMENTS OF SUPERIOR CUSTOMER SERVICE	2	1	25	\$7,231.84
132-50	DEALING WITH ORGANIZATIONAL CHANGE	1	1	25	\$3,615.92
132-50	EFFECTIVE BUSINESS WRITING	2	1	25	\$7,558.24
132-50	EFFECTIVE PRESENTATIONS	2	1	25	\$7,794.75
132-50	EMOTIONAL INTELLIGENCE	1	1	25	\$3,615.92
132-50	INTERPERSONAL COMMUNICATION TECHNIQUES	1	1	25	\$3,615.92
132-50	MASTERING PRINCIPLES OF MOTIVATION	1	1	25	\$3,615.92
132-50	PLANNING AND DELIVERING PRODUCTIVE MEETINGS	1	1	25	\$3,615.92
132-50	STRESS MANAGEMENT	1	1	25	\$3,615.92
132-50	TIME MANAGEMENT	1	1	25	\$3,615.92
	<b>MANAGERIAL AND LEADERSHIP DEVELOPMENT for Technology Managers</b>				
132-50	COACHING AND MENTORING	1	1	25	\$3,615.92
132-50	CRISIS MANAGEMENT	1	1	25	\$3,615.92
132-50	EMPLOYEE PERFORMANCE MANAGEMENT	1	1	25	\$3,615.92



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<b>132-50</b>	LEADERSHIP SKILLS FOR SUPERVISORS	2	1	25	\$7,231.84
<b>132-50</b>	MOTIVATING YOUR WORKFORCE	1	1	25	\$3,615.92
<b>132-50</b>	STRATEGIC DECISION MAKING AND PROBLEM SOLVING	2	1	25	\$7,231.84
	<b>HUMAN RESOURCES TOPICS for Technology Managers</b>				
<b>132-50</b>	DISABILITY AWARENESS	1	1	25	\$3,615.92
<b>132-50</b>	DIVERSITY AWARENESS	1	1	25	\$3,615.92
<b>132-50</b>	HIRING FOR SUCCESS: INTERVIEWING SKILLS	1	1	25	\$3,615.92
<b>132-50</b>	SEXUAL HARASSMENT - A GUIDE FOR PREVENTION	1	1	25	\$3,615.92
<b>132-50</b>	SEXUAL HARASSMENT AWARENESS AND PREVENTION	5	1	25	\$18,079.59
	<b>PROJECT MANAGEMENT for Technology Managers</b>				
<b>132-50</b>	PROJECT MANAGEMENT FUNDAMENTALS	1	1	25	\$3,803.55
<b>132-50</b>	PROJECT MANAGEMENT INTERMEDIATE	1	1	25	\$3,803.55
<b>132-50</b>	PROJECT MANAGEMENT ADVANCED	1	1	25	\$3,803.55
	<b>FISCAL MANAGEMENT for Technology Managers</b>				
<b>132-50</b>	FINANCIAL MANAGEMENT: BASIC	1	1	25	\$3,615.92
<b>132-50</b>	FINANCIAL MANAGEMENT: ADVANCED	1	1	25	\$3,615.92